# Board of Trustees Administration & Finance Committee

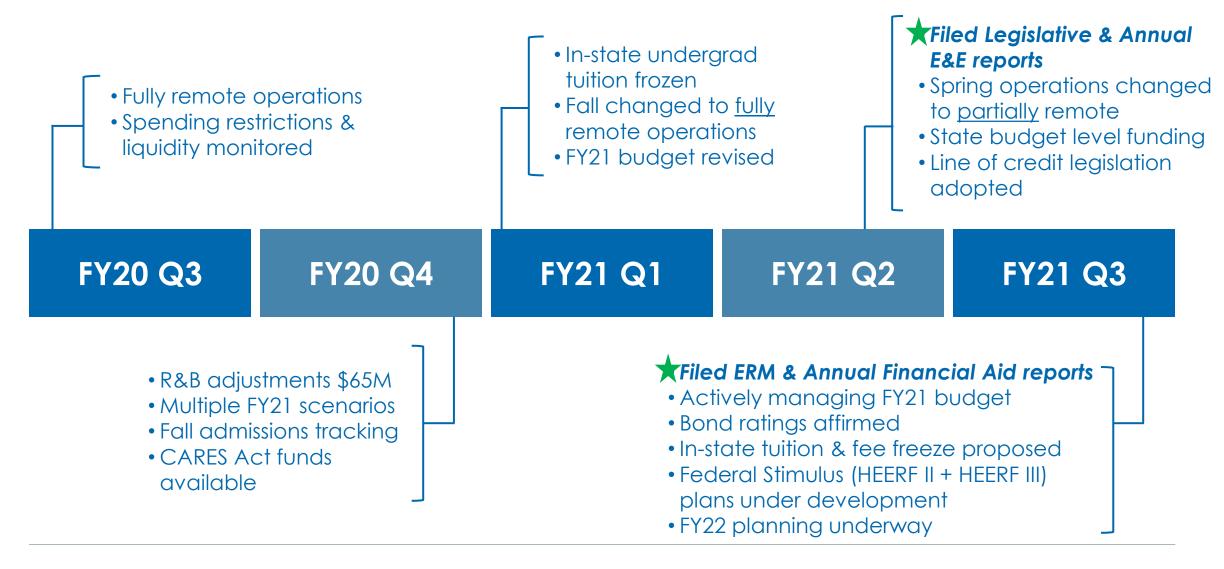
Senior Vice President's Report April 7, 2021

# Agenda

- Overview
- FY22 State Budget Request
- Enrollment & Admissions
- UPST & Other Shared Services Update
- Federal Stimulus: Bridge Funding Relief
- FY21 Q2 Projection
- Line of Credit
- FY22 Tuition & Mandatory Fees
- Appendices

# Overview

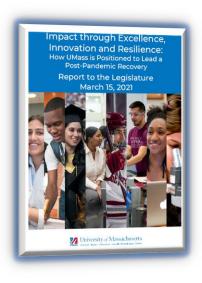
# FY21 & FY22 Budget Planning



# **UMass Values Transparency**

Publishes over 60 accountability reports annually. Recently completed reports  $\bigstar$ :











#### Legislative Report (FY21)

- UMass is keeping its highquality education affordable and accessible
- Bold leadership and innovative stewardship are keepina **UMass financially strong**

#### E&E Report (FY20)

- From FY11-19, UMass realized over \$99M via 133 E&E projects
- UPST drives \$26.9M in savinas since launch in January 2020

#### **ERM Annual Report (FY20)**

 Achieved medium maturity level in accordance with the Association of Governing **Boards and United** Educators parameters

### Financial Aid Report (FY21)

- University funded aid continues to grow despite freezing tuition, fees, room & board rates
- UMass' net price continues to be consistent with or below peer institutions

# **UMass Framework for Financial Accountability**

Moody's, Fitch, and S&P have all independently affirmed the university's strong financial position, citing the university's "... excellent strategic positioning that incorporates disciplined fiscal oversight."

- Strengthened multi-year forecast
- Quarterly financial projections
- Monthly projections when needed
- Financial aid data & trends analysis
- Scenario planning
- Operationalized student tracking
- Capital Policy standards

- Advisory Working Group on Financial Sustainability
- Improved cycle times for UPST
- Payroll Shared Services Phase 1
- Enhanced annual financial report
- Key financial ratios
- Operationalized A&F executive dashboard



- Improved financial reporting
- Quarterly financial close
- Cash management plan and reporting
- Cash flow forecasting model
- Implementing lease accounting standard
- Multi-state tax withholding effort

- COVID-19 response
- Enhanced ERM program governance
- Prioritized system-wide risks
- Insurance as a mitigation strategy
- Updating risk assessment tools
- Developing risk mitigation measurement tool
- Updating travel registry

# FY22 State Budget Request

# FY22 State Budget Request

UMass budget request consistent with State priorities.

#### Timeline:

- Governor's (January) = level funding
- House: expected mid-April
- Senate: expected mid-May
- FY22 Final: expected by July 1

### Ongoing communication with Legislature:

- President testified before Ways & Means
- House & Senate Leadership
- Ways & Means Chairs
- Higher Education Chairs

#### \$ in thousands

FY21 Budget	560,455
FY22 Request:	
Student Mental Health Services	4,000
Financial Aid	17,000
Inflation	6,725
Total FY22 Request	588,180
\$ Change	27,725
% Change	4.9%
COVID Related Expenses*	27,000

<sup>\*</sup>One time cost needs estimated for fall operations

### **Student Mental Health Services**

COVID has exacerbated challenges including increasing numbers of students with needs, continuing care, scarcity of clinicians, long wait times, crisis needs and other complex issues.

#### **Current model:**

- All students are required to have health insurance; campus health services are primarily "wrap" services
- Campuses invest more than \$14 million annually; increased by \$4 million over the last 5 years
- Mental Health Services include emergency / crisis intervention, sexual assault and substance abuse services, traditional and group therapy, coordination of care and other specialty needs
- All 5 campuses offer 24/7 telehealth mental health service to all students

### Additional funding would support:

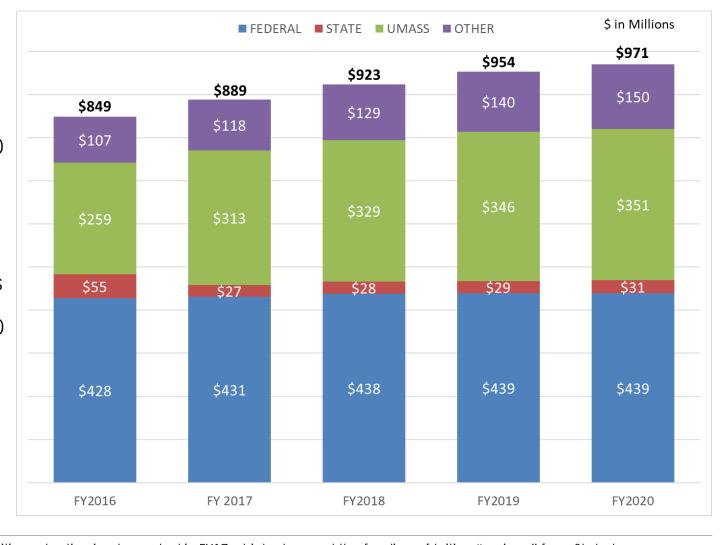
- Clinical & outreach personnel
- Crisis & on call services
- Prevention education & outreach

- Mindfulness training
- Peer support programs
- Case management systems

### University Funded Financial Aid Increases

\$351 million in FY20, 12% since FY17, 10% of total revenue

- University Funded Aid
  - Annually on average 13% of total revenue; 39% of Tuition & Fees
  - 200% growth, \$240 million since FY10
  - Primarily scholarships and grants
- Other Aid
  - Reflects private scholarships & loans
  - Average debt at graduation in FY20 was \$32,291
- Federal & State Aid
  - Pre-stimulus, growth <2% since FY17</li>
  - State support has been stagnant



- Tuition retention implemented in FY17 which changed the funding of tuition "waivers" from State to University funded programs. Data includes financial aid to all students
- Other Aid includes private merit scholarships and education loans provided by third-party financial institutions

# Enrollment & Admissions

### FY21 Fall Enrollment Actuals

5-year average growth rate of 0.9%; 10-year average growth rate of 1.7%;

<u>Total Enrollment (FTE):</u>

66,070 FTEs **A** 0.1%

**New Freshmen (HC):** 

**948** or **8%** 

<u>Transfers (HC):</u>

V

**520** or **12%** 

Students FTEs	FY2017	FY2018	FY2019	FY2020	FY2021	% Change
Amherst	28,340	28,712	29,051	29,808	29,693	-0.4%
Boston	13,101	13,036	13,213	13,241	13,571	2.5%
Dartmouth	7,558	7,286	7,330	6,971	6,709	-3.8%
Lowell	13,910	14,422	14,601	14,790	14,855	0.4%
Subtotal	62,909	63,456	64,195	64,810	64,828	0.0%
% Growth	1.0%	0.9%	1.2%	1.0%	0.0%	
Medical School	1,070	1,074	1,153	1,195	1,242	3.9%
University	63,979	64,530	65,348	66,005	66,070	0.1%
% Growth	1.0%	0.9%	1.3%	1.0%	0.1%	

### FY22 Fall Admissions Tracking (as of 3/29/21)

New freshmen & transfer applications & acceptances are ahead compared to same time last year.

### **New Freshmen:**

Applicants (headcount)

**3,980** or **5%** 

Acceptances (headcount)

▲ 3,909 or 8%

	Fall	Fall	<b>%</b>	<b>Prior YTD</b>	<b>Prior Actual</b>
<b>New Freshmen</b>	<b>Applicants</b>	Accepted	Accepted	Accepted	Enrolled(1)
Amherst	42,309	26,679	63%	26,003	5,036
Boston	15,843	12,299	78%	10,280	2,229
Dartmouth	7,366	6,621	90%	6,062	1,282
Lowell	11,791	9,846	84%	9,191	2,030
Total	77,309	55,445	72%	51,536	10,577

### **Transfers:**

Applicants (headcount)

▲ 511 or 12%

Acceptances (headcount)

▲ 109 or 4%

	Fall	Fall	<b>%</b>	<b>Prior YTD</b>	<b>Prior Actual</b>
Transfers	<b>Applicants</b>	Accepted	Accepted	Accepted	Enrolled(1)
Amherst	2,344	1,210	52%	1,254	1,424
Boston	1,434	671	47%	532	1,181
Dartmouth	414	339	82%	286	456
Lowell	487	428	88%	467	856
Total	4,679	2,648	<i>57%</i>	2,539	3,917

### **Enrollment Challenges**

Post-COVID, historical trends may no longer be accurate predictors of student behavior.

- Change in student behavior in light of COVID crisis
  - Application volume increase industry wide
  - Re-enrolling as a result of more flexible learning environment
- Retention of existing students
- Changes in student residency mix
- Demand for on campus housing
- Impacts of a declining high school population
- Community college enrollment effect on transfers
  - 31.2% decline since 2009; average decline of 3.3% a year

#### **Key Dates:**

- Registration Opens: April 5<sup>th</sup> (returning students)
- Deposit Deadline: May 1st
- Orientations for New Freshman: June-August
- Classes Begin:
  - Amherst, Dartmouth, Lowell: September 1st
  - Boston: September 7th

# UPST & Other Shared Services Update

### **UPST Performance: Major Accomplishments to Date**

Driving benefits actualization with more work to be done...



Service Area	Status	UPST Performance	Target
Procurement Cost Savings		\$26.9M (12 months)	\$16.5M (18 months)
Requisition to PO in 1 business day		87%	88%
Early Payment Discounts		85%	80%+
Late Payments (over 30 days)		16%	<15%
Travel & Expense Approval		11 days	8 days
Supplier Set-Up		10 days	8 days
Invoices received electronically		48%	58%
Contract Creation		33 days	N/A
On track/ meets target Slightly of	f target	Targeted	I for improvement

Additionally, \$761K operational savings including a reduction from 75 to 51 FTEs.

# Payroll Shared Services – Continuous Improvement

Continuously improve payroll processes to ensure compliance, increase efficiency, and reduce risk



\$1.7 billion in FY 2020

40,600 W2s & 750 1042s\* in CY 2020

Payroll Governance established

### Phase 1 Priority Projects\*\*

Transition/improve calendar year-end activities

Align system and campus roles according to best practices

Streamline and centralize specialized payroll services to ensure accuracy and compliance (e.g. garnishments)

Streamline foreign national/non-resident alien workforce tax processes

Implement payroll processes to support multi-state and hybrid workforce

Develop an efficient and automated process for additional pay types

Implement standardized process for student unemployment

Implement customer service functions to support payroll-related processes

<sup>\*</sup> Form 1042s is issued to foreign employees

<sup>\*\*</sup> Phase 1 payroll projects were developed through a collaborative, system-wide process. The goal is to complete these projects by the end of CY 2021.

# Federal Stimulus: Bridge Funding Relief

## Federal Stimulus to Support Post-COVID Operating Plans

- Grants awarded to campuses by federal formula; strict guidelines for eligible use
- CARES & GEER funds used to balance FY20 & FY21
- HEERF II & HEERF III <u>awarded in FY21 Q3</u>; available for use in FY21 through FY23

	Student	Institutional	
(\$ in Thousands)	Aid	Allocation	Total
CARES	23,009	23,009	46,018
GEER	-	3,038	3,038
HEERF II	23,009	52,916	75,925
HEERF III	68,028	65,584	133,612
Total	114,046	144,548	258,594

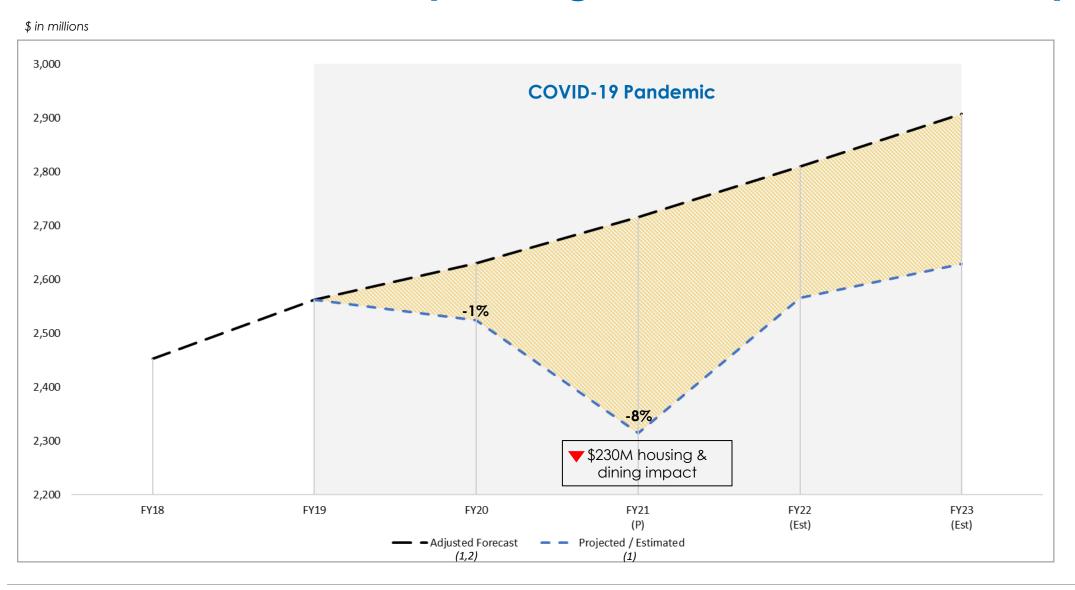
### Federal Stimulus Spending

### Guiding principles for use:

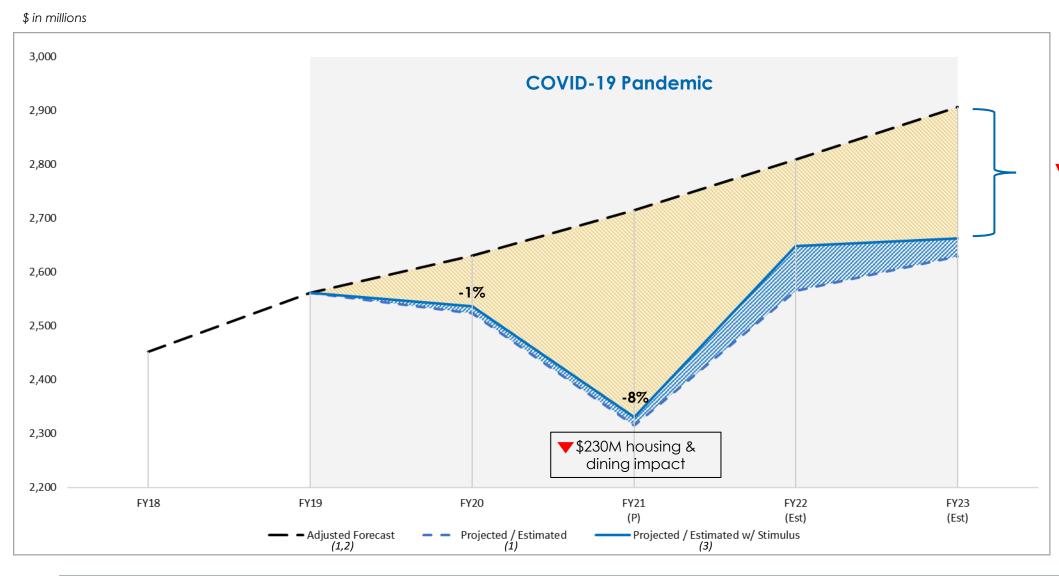
- Bridge to a post-COVID environment; backfill lost revenue in FY21 & FY22
- One-time operating and/or infrastructure investments
- Strategic investments that grow revenue (enrollment and retention; programmatic and research)

	Institutional	FY20	FY21	Available
(\$ in Thousands)	Allocation	Actual	Proj.	for FY21-23
CARES	23,009	13,330	6,321	3,358
GEER	3,038	-	3,038	-
HEERF II	52,916	-	-	52,916
HEERF III	65,584	-	-	65,584
Total	144,548	13,330	9,359	TBD

## Federal Stimulus Helps Bridge Revenue to Recovery



# Federal Stimulus Helps Bridge Revenue to Recovery



Significant revenue gap remains:

\$245M from FY23 forecast; **\$884M since FY19** 

<sup>(1)</sup> Total revenue for Amherst, Boston, Dartmouth, Lowell; excludes Medical School

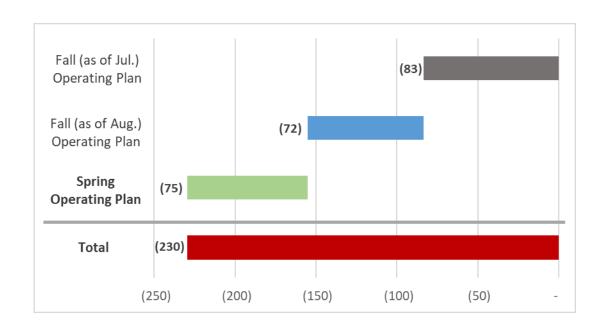
University of Massachusetts (2) Annual growth rate of 3.2% based on December 2019 5-Year Forecast (2) Includes CARES, HEERF II & HEERF III; Assumes near pre-COVID occupancy in fall FY22; normal thereafter

# FY21 Q2 Projection

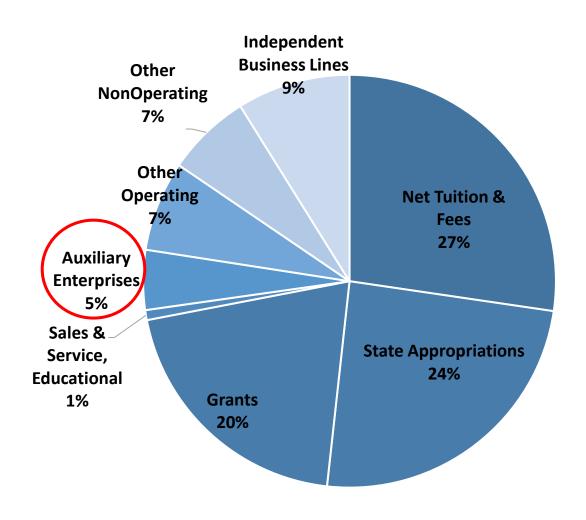
### FY21 Campus Revenue COVID Impacts

Auxiliary revenue (housing and dining) impact of ▼ \$230 million or 52%

		Fall			Spring	
						% In
	Total					Person
Campus	Beds	# Occ.	% Occ.	# Occ.	% Occ.	Classes
Amherst	13,700	1,069	8%	5,218	38%	11%
Boston (P3)	1,077	290	27%	346	32%	2%
Dartmouth	4,016	704	18%	858	21%	14%
Lowell	4,800	690	14%	1,087	23%	25%



# About UMass: FY21 Q2 Revenue = \$3.3 Billion



- UMass has strong revenue diversity, including tuition, state support and research activity.
- Tuition & Fees and State Appropriations fund educational expenses
- Pre-COVID-19 Auxiliary represented <u>13% of total</u> <u>revenue</u>.

# FY21 Q2 Projection (as of 12/31/2020)

FY21: Budget			FY21: Q2 Projection				Projection		
(\$ in Thousands)	(9/22)	/2020 - Board	d of Truste	es)					Vs. Budget
	Total	Total		_	Total	Total		_	OM\$
Campus	Revenue	<b>Expenses</b>	OM\$	OM%	Revenue (1)	Expenses	OM\$	OM%	Change
Amherst	1,240,902	1,251,202	(10,300)	-0.8%	1,182,598	1,192,155	(9,557)	-0.8%	743
Boston	406,953	406,953	-	0.0%	437,868	426,493	11,375	2.6%	11,375
Dartmouth	226,726	226,726	-	0.0%	220,850	226,915	(6,065)	-2.7%	(6,065)
Lowell	429,850	429,850	-	0.0%	444,658	446,294	(1,636)	-0.4%	(1,636)
Medical School	920,433	915,381	5,052	0.5%	1,008,398	981,867	26,531	2.6%	21,479
President's Office	121,566	121,566	-	0.0%	114,791	109,099	5,692	5.0%	5,692
Total (2,3)	3,264,773	3,270,021	(5,248)	-0.2%	3,327,504	3,301,166	26,338	0.8%	31,586

<sup>(1)</sup> Does not include federal stimulus (HEERF II+III) revenue as campus plan for use of funds is developed

<sup>(2,3)</sup> Does not include impacts of GASB 68 & 75; does not include UMass Global

# FY21 Q2 Summary

### Revenue & expenses are not representative of 'normal' operations

- Active financial management, timely implementation of difficult decisions, and monitoring have been critical
- Q2 projection <u>does not</u> include HEERF II & HEERF III funds received in Q3; planning underway for post-COVID operating requirements including:
  - Address student health & wellness
  - Workforce stabilization consistent with operating plans
  - Augment space for health & safety
  - Flexible / hybrid learning space
  - Targeted capital and technology improvements
- Planning for FY22 must account for one-time solutions and other post-COVID operating requirements

# Line of Credit

### **Line of Credit**

### Line of credit authority provided by the Legislature aids UMass in managing seasonal cash flows

- Section 2 of Chapter 75 of the Massachusetts General Laws was amended to allow the University to borrow for working capital under the conditions that:
  - Any amount borrowed shall be repaid within 365 days; and
  - The principal amount cannot exceed 8% of the total approved operating budget.
  - Approval required & received from Secretary of Executive Office of Administration & Finance
- UMass is negotiating the terms with Bank of America (BoA)
  - Line of Credit amount will be \$150M, with BoA & State Street Bank both serving as lenders
  - Line of Credit has not yet been finalized or utilized; currently targeting April 2021 to close
- Board vote to authorize SVP for A&F and Treasurer to initiate a line of credit in furtherance of the purposes of the university.

# FY22 Tuition & Mandatory Fees

# **Tuition**

**Undergraduate Tuition: In State** 

	FY21	FY22	\$ Change	% Change
Amherst	\$15,791	\$15,791	\$0	0.0%
Boston	\$14,187	\$14,187	\$0	0.0%
Dartmouth	\$13,833	\$13,833	\$0	0.0%
Lowell	\$15,078	\$15,078	\$0	0.0%

Grad	luate	<b>Tuition:</b>	In State
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	FY21	FY22	\$ Change	% Change
Amherst	\$14,778	\$14,778	\$0	0.0%
Boston	\$18,433	\$18,433	\$0	0.0%
Dartmouth	\$16,390	\$16,390	\$0	0.0%
Lowell	\$14,590	\$14,590	\$0	0.0%

Undergraduate Tuition: Out of State						
	FY21	FY22	\$ Change	% Change		
Amherst	\$35,779	\$36,316	\$537	1.5%		
Boston	\$34,649	\$34,649	\$0	0.0%		
Dartmouth	\$29,578	\$29,578	\$0	0.0%		
Lowell	\$33,004	\$33,004	\$0	0.0%		

<b>Graduate Tuition: Out of State</b>					
	FY21	FY22	\$ Change	% Change	
Amherst	\$33,040	\$33,536	\$496	1.5%	
Boston	\$35,980	\$35,980	\$0	0.0%	
Dartmouth	\$29,578	\$29,578	\$0	0.0%	
Lowell	\$26,370	\$26,370	\$0	0.0%	

### Room & Board: Rates Based on Standard Room & Dining Plan

Room	FY21	FY22	\$Change	% Change
Amherst	\$7,462	\$7,611	\$149	2.0%
Dartmouth	\$10,094	\$10,397	\$303	3.0%
Lowell	\$8,820	\$8,500	-\$320	-3.6%
Boston (P3)	\$10,024	\$10,525	\$501	5.0%

Board	FY21	FY22	\$Change	% Change	
Amherst	\$5,867	\$5,984	\$117	2.0%	
Boston	\$5,717	\$5,830	\$114	2.0%	
Dartmouth	\$5,233	\$5,428	\$195	3.7%	
Lowell	\$5,070	\$5,070	\$0	0.0%	

Total R&B	FY21	FY22	\$Change	% Change
Amherst	\$13,329	\$13,595	\$266	2.0%
Dartmouth	\$15,327	\$15,825	\$498	3.3%
Lowell	\$13,890	\$13,570	-\$320	-2.3%
Boston (w/P3 Room)	\$15,741	\$16,355	\$615	3.9%

 Boston: P3 room rates are set by P3 Governing Board and are not subject to Board approval.

### Dartmouth:

- P3 room rates are set by P3 Governing Board and are not subject to Board approval; standard P3 room is \$10,107.
- Remaining room rates set by campus; rate included is a standard room.
- Lowell: A major restructuring of housing and dining options, plans and rates was undertaken to align with peers and drive increased occupancy.

# **Tuition & Mandatory Fees: Medical School**

In State	FY21	FY22	\$ Change	% Change
Medical School				
In State Tuition	\$36,570	\$37,120	\$550	1.5%
Mandatory Fees	\$2,091	\$2,130	\$39	1.9%
Graduate School of Nursing				
In State Tuition	\$14,275	\$14,490	\$215	1.5%
Graduate Entry Program In State Tuition	\$44,512	\$45,180	\$668	1.5%
Mandatory Fees	\$1,390	\$1,410	\$20	1.4%
Graduate School of Biomedical Science				
In State Tuition	\$14,724	\$14,946	\$222	1.5%
Mandatory Fees	\$1,056	\$1,072	\$16	1.5%
Out of State	FY21	FY22	\$ Change	% Change
Medical School				
Out of State Tuition	\$62,889	\$63,832	\$943	1.5%
Mandatory Fees	\$2,091	\$2,130	\$39	1.9%
Graduate School of Nursing				
Out of State Tuition	\$19,518	\$19,812	\$294	1.5%
Graduate Entry Program Out of State Tuition	\$57,246	\$58,106	\$860	1.5%
Mandatory Fees	\$1,390	\$1,410	\$20	1.4%
Graduate School of Biomedical Science				
Out of State Tuition	\$32,340	\$32,826	\$486	1.5%
Mandatory Fees	\$1,056	\$1,072	\$16	1.5%

# **Tuition & Fee Vote Summary**

### Tuition:

- In State Undergraduate and Graduate: Amherst, Boston, Dartmouth, Lowell = 0%
- Out of State Undergraduate and Graduate: Amherst = 1.5%; Boston, Dartmouth, Lowell = 0%
- Medical School: 1.5%

### Mandatory Fees:

- Technology Fee: no change; \$400 annual per campus
- Student Activities Fee: no change; varies by campus with changes voted/supported by students
- Medical School: \$16-39 increases; varies by program
- Room & Board: standard room and board plans at each campus; detailed schedules of rates by building, room type approved by the President
- Non-Mandatory Fees: delegates authority to the President to review and approve; vary by campus and include fees for specific programs, equipment and labs, among others

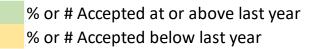
# Appendices

# Fall 2021 Admissions Tracking

## Fall Admissions Tracking Summary

### Fall 2021 (FY22) Admissions (HC)

	Fall	Fall	<b>%</b>	<b>Prior Year</b>	<b>%</b>
<b>New Freshmen</b>	<b>Applicants</b>	Accepted	Accepted	Accepted	Accepted
Amherst	42,309	26,679	63%	26,003	64%
Boston	15,843	12,299	78%	10,280	77%
Dartmouth	7,366	6,621	90%	6,062	86%
Lowell	11,791	9,846	84%	9,191	73%



## Amherst: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

TOTAL(1)								
Fall Admissions	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	42,309		40,374		40,266		42,087	
Accepted	26,679	63%	26,003	64%	26,295	65%	26,834	64%
Deposits	806	3%	1,065	4%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	5,036	19%	5,733	21%

### **Transfers**

TOTAL(1)								
Fall Admission	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	2,344		2,547		3,682		3,681	
Accepted	1,210	52%	1,254	49%	2,606	71%	2,416	66%
Deposits	272	22%	182	15%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	1,185	45%	1,411	58%

### **Graduate**

TOTAL(1)				
<b>Fall Admissions</b>	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	10,041		9,796	
Accepted	3,590	36%	3,293	34%
Deposits	1,227	34%	940	29%
Enrolled	0	0%	0	0%

## Amherst: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	20,466		20,369	
Accepted	12,824	63%	12,541	62%
Deposits	570	4%	750	6%
Enrolled	0	0%	0	0%

Out of State				
	Fall 21 (YTD)	Fall 21 %	Fall 20 (YTD)	Fall 20 %
	(110)	70	(115)	70
Applicants	21,843		20,005	
Accepted	13,855	63%	13,462	67%
Deposits	236	2%	315	2%
Enrolled	0	0%	0	0%

International(4)				
		Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	4,992		6,013	
Accepted	3,182	64%	4,019	67%
Deposits	70	2%	62	2%
Enrolled	0	0%	0	0%

### **Applicants**

- In State applications <u>above</u> last year
- Out of State applications <u>above</u> last year

### **Transfers**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	1,541		1,744	
Accepted	855	55%	933	0%
Deposits	222	26%	165	18%
Enrolled	0	0%	0	0%

Out of State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	803		803	
Accepted	355	44%	321	0%
Deposits	50	14%	17	5%
Enrolled	0	0%	0	0%

International(4	)			
	Fall 21 (YTD)		Fall 20 (YTD)	Fall 20 %
	(110)	%	(110)	/0
Applicants	218		276	
Accepted	73	33%	74	27%
Deposits	2	3%	3	4%
Enrolled	0	0%	0	0%

### **Applicants**

 Rolling application and acceptance process; currently below last year

(3) Out of State data reported including International admissions for comparison to Fall 20 YTD; (4) International admissions data provided as a break out of Out of State students

## Boston: Fall 2021 Admissions Tracking (as of 3/29/21)

#### **New Freshman**

TOTAL(2)								
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	15,843		13,374		14,029		15,319	
Accepted	12,299	78%	10,280	77%	11,178	80%	10,393	68%
Deposits	526	4%	567	6%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	2,229	20%	2,123	20%

#### Graduate

TOTAL(2)				
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	2,259		1,868	
Accepted	824	36%	540	29%
Deposits	157	19%	85	16%
Enrolled	0	0%	0	0%

### **Transfers**

TOTAL(2)								
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	1,434		744		2,372		3,667	
Accepted	671	47%	532	72%	2,017	85%	2,391	65%
Deposits	246	37%	120	23%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	1,181	59%	1,340	56%

## Boston: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	9,945		9,196	
Accepted	7,424	75%	6,886	75%
Deposits	387	5%	445	6%
Enrolled	0	0%	0	0%
Out of State(3)				
Out of State(3)	Fall 21	Fall 21	Fall 20	Fall 20
Out of State(3)	Fall 21 (YTD)	Fall 21 %	Fall 20 (YTD)	Fall 20 %
Out of State(3)				
Out of State(3)  Applicants				
	(YTD)		(YTD)	
Applicants	(YTD) 5,898	%	<b>(YTD)</b> 4,178	%

### **Applicants**

- In State applications <u>above</u> last year
- Out of State applications <u>above</u> last year

### **Transfers**

In State				
	Fall 21 (YTD)	Fall 21 %	Fall 20 (YTD)	Fall 20 %
Applicants	1,058		574	
Accepted	467	44%	398	69%
Deposits	206	44%	102	26%
Enrolled	0	0%	0	0%

Out of State(3)				
	Fall 21		Fall 20	Fall 20
	(YTD)	%	(YTD)	<u> %</u>
Applicants	376		170	
Accepted	204	54%	134	79%
Deposits	40	20%	18	13%
Enrolled	0	0%	0	0%

International(4				
	Fall 21 (YTD)	Fall 21 %	Fall 20 (YTD)	Fall 20 %
Applicants	47		26	
Accepted	35	74%	21	81%
Deposits	8	23%	8	38%
Enrolled	0	0%	0	0%

### **Applicants**

 Rolling application and acceptance process; currently above last year

International(4) Fall 21 Fall 21 Fall 20 Fall 20 (YTD) % (YTD) **Applicants** 667 685 Accepted 532 80% 536 78% 33 32 6% **Deposits** 0% Enrolled

(3) Out of State data reported including International admissions for comparison to Fall 20 YTD; (4) International admissions data provided as a break out of Out of State students

## Dartmouth: Fall 2021 Admissions Tracking (as of 3/29/21)

#### **New Freshman**

TOTAL(2)								
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	7,366		7,051		8,739		8,623	
Accepted	6,621	90%	6,062	86%	6,658	76%	6,453	75%
Deposits	420	6%	519	9%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	1,285	19%	1,320	20%

### **Transfers**

TOTAL(2)								
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	414		354		1,365		1,301	
Accepted	339	82%	286	81%	922	68%	910	70%
Deposits	167	49%	113	40%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	455	49%	500	55%

#### **Graduate**

TOTAL(2)				
Fall Admission	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	1,668		1,111	
Accepted	1,125	67%	646	58%
Deposits	229	20%	122	19%
Enrolled	0	0%	0	0%

## Dartmouth: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	5,756		5,589	
Accepted	5,174	90%	4,808	86%
Deposits	359	7%	460	10%
Enrolled	0	0%	0	0%

Out of State(3)				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	1,610		1,462	
Accepted	1,447	90%	1,254	86%
Deposits	61	4%	59	5%
Enrolled	0	0%	0	0%

	-		-	
International(4				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	164		108	
Accepted	134	82%	86	80%
Deposits	6	4%	1	1%
Enrolled	0	0%	0	0%

### **Applicants**

- In State applications <u>above</u> last year;
- Out of State applications <u>above</u> last year

### **Transfers**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	333		292	
Accepted	268	80%	234	80%
Deposits	140	52%	94	40%
Enrolled	0	0%	0	0%

Out of State(3)				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	81		62	
Accepted	71	88%	52	84%
Deposits	27	38%	19	37%
Enrolled	0	0%	0	0%

International(4				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	8		3	
Accepted	6	75%	2	67%
Deposits	3	50%	0	0%
Enrolled	0	0%	0	0%

### **Applicants**

 Rolling application and acceptance process; currently above last year

## Lowell: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

TOTAL(2)								
Fall Admission	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	11,791		12,530		12,858		12,586	
Accepted	9,846	84%	9,191	73%	9,657	75%	9,215	73%
Deposits	581	6%	496	5%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	2,032	21%	2,354	26%

### **Transfers**

TOTAL(2)								
<b>Fall Admission</b>	Fall 21	Fall 21	Fall 20	Fall 20	Fall 20	Fall 20	Fall 19	Fall 19
	(YTD)	%	(YTD)	%	(Actual)	%	(Actual)	%
Applicants	487		523		1,488		1,653	
Accepted	428	88%	467	89%	1,345	90%	1,512	91%
Deposits	118	28%	110	24%	NA	0%	NA	0%
Enrolled	0	0%	0	0%	858	64%	948	63%

### Graduate

TOTAL(2)				
Fall Admission	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	2,309		1,377	
Accepted	1,636	71%	937	68%
Deposits	579	35%	163	17%
Enrolled	0	0%	0	0%

## Lowell: Fall 2021 Admissions Tracking (as of 3/29/21)

### **New Freshman**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	9,254		10,015	
Accepted	7,700	83%	7,277	73%
Deposits	500	6%	435	6%
Enrolled	0	0%	0	0%

Out of State(3)				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	2,537		2,515	
Accepted	2,146	85%	1,914	76%
Deposits	81	4%	61	3%
Enrolled	0	0%	0	0%

International(4)				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	472		385	
Accepted	391	83%	286	74%
Deposits	9	2%	8	3%
Enrolled	0	0%	0	0%

### **Applicants**

- In State application below last year
- Out of State <u>above</u> last year

### **Transfers**

In State				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	359		430	
Accepted	319	89%	386	90%
Deposits	103	32%	102	26%
Enrolled	0	0%	0	0%

Out of State(3)				
	Fall 21 (YTD)	Fall 21 %	Fall 20 (YTD)	Fall 20 %
	(110)	/0	(110)	/0
Applicants	128		93	
Accepted	109	85%	81	87%
Deposits	15	14%	8	10%
Enrolled	0	0%	0	0%

International(4)				
	Fall 21	Fall 21	Fall 20	Fall 20
	(YTD)	%	(YTD)	%
Applicants	42		35	
Accepted	37	88%	31	89%
Deposits	1	3%	4	13%
Enrolled	0	0%	0	0%

### **Applicants**

 Rolling application and acceptance process; currently below last year

University of Massachusetts Fall 20

(3) Out of State data reported including International admissions for comparison to Fall 20 YTD; (4) International admissions data provided as a break out of Out of State students

## FY22 Tuition & Mandatory Fees

# Undergraduate

## **Tuition: Undergraduate**

### In State

	FY21	FY22	\$ Change	% Change
Amherst	\$15,791	\$15,791	\$0	0.0%
Boston	\$14,187	\$14,187	\$0	0.0%
Dartmouth	\$13,833	\$13,833	\$0	0.0%
Lowell	\$15,078	\$15,078	\$0	0.0%

### **Out of State**

	FY21	FY22	\$ Change	% Change
Amherst	\$35,779	\$36,316	\$537	1.5%
Boston	\$34,649	\$34,649	\$0	0.0%
Dartmouth	\$29,578	\$29,578	\$0	0.0%
Lowell	\$33,004	\$33,004	\$0	0.0%

## Mandatory Fees: Undergraduate

		FY21	FY22	\$ Change	% Change
Amherst	Technology Fee	\$400	\$400	\$0	0.0%
	Student Activities Fee	\$248	\$248	\$0	0.0%
	Total Mandatory Fees	\$648	\$648	\$0	0.0%
Boston	Technology Fee	\$400	\$400	\$0	0.0%
	Student Activities Fee	\$110	\$110	\$0	0.0%
	Total Mandatory Fees	\$510	\$510	\$0	0.0%
Dartmouth	Technology Fee	\$400	\$400	\$0	0.0%
	Student Activities Fee	\$175	\$175	\$0	0.0%
	Total Mandatory Fees	\$575	\$575	\$0	0.0%
Lowell	Technology Fee	\$400	\$400	\$0	0.0%
	Student Activities Fee	\$220	\$220	\$0	0.0%
	Total Mandatory Fees	\$620	\$620	\$0	0.0%

- <u>Technology Fee:</u> no changes
- Student Activities Fee: no changes proposed at this time
  - FY21 reflects the approved fee however campuses made adjustments based on hybrid operations
  - FY22 may increase based on student supported / voted changes

## **Tuition & Mandatory Fees: Undergraduate**

### **In State**

	FY21	FY22	\$ Change	% Change
Amherst	\$16,439	\$16,439	\$0	0.0%
Boston	\$14,697	\$14,697	\$0	0.0%
Dartmouth	\$14,408	\$14,408	\$0	0.0%
Lowell	\$15,698	\$15,698	\$0	0.0%

### **Out of State**

	FY21	FY22	\$ Change	% Change
Amherst	\$36,427	\$36,964	\$537	1.5%
Boston	\$35,159	\$35,159	\$0	0.0%
Dartmouth	\$30,153	\$30,153	\$0	0.0%
Lowell	\$33,624	\$33,624	\$0	0.0%

## Graduate

### **Tuition: Graduate**

### In State

	FY21	FY22	\$ Change	% Change
Amherst	\$14,778	\$14,778	\$0	0.0%
Boston	\$18,433	\$18,433	\$0	0.0%
Dartmouth	\$16,390	\$16,390	\$0	0.0%
Lowell	\$14,590	\$14,590	\$0	0.0%

### **Out of State**

	FY21	FY22	\$ Change	% Change
Amherst	\$33,040	\$33,536	\$496	1.5%
Boston	\$35,980	\$35,980	\$0	0.0%
Dartmouth	\$29,578	\$29,578	\$0	0.0%
Lowell	\$26,370	\$26,370	\$0	0.0%

## Mandatory Fees: Graduate

		FY21	FY22	\$ Change	% Change
	Service Fee	\$1,270	\$1,270	\$0	0.0%
Amherst	Health Fee	\$803	\$815	\$12	1.5%
Allilleist	Student Senate Fee	\$148	\$148	\$0	0.0%
	Total Mandatory Fees	\$2,221	\$2,233	\$12	0.5%
	Technology Fee	\$400	\$400	\$0	0.0%
Boston	Student Activities Fee	\$105	\$105	\$0	0.0%
	Total Mandatory Fees	\$505	\$505	\$0	0.0%
	Technology Fee	\$400	\$400	\$0	0.0%
Dartmouth	Student Activities Fee	\$175	\$175	\$0	0.0%
	Total Mandatory Fees	\$575	\$575	\$0	0.0%
	Technology Fee	\$400	\$400	\$0	0.0%
Lowell	Student Activities Fee	\$220	\$220	\$0	0.0%
	Total Mandatory Fees	\$620	\$620	\$0	0.0%

- <u>Technology Fee:</u> no changes
- Student Activities Fee: no changes proposed at this time
  - FY21 reflects the approved fee however campuses made adjustments based on hybrid operations
  - FY22 may increase based on student supported / voted changes

## **Tuition & Mandatory Fees: Graduate**

### **In State**

	FY21	FY22	\$ Change	% Change
Amherst	\$16,999	\$17,011	\$12	0.1%
Boston	\$18,938	\$18,938	\$0	0.0%
Dartmouth	\$16,965	\$16,965	\$0	0.0%
Lowell	\$15,210	\$15,210	\$0	0.0%

### **Out of State**

	FY21	FY22	\$ Change	% Change
Amherst	\$35,261	\$35,769	\$508	1.4%
Boston	\$36,485	\$36,485	\$0	0.0%
Dartmouth	\$30,153	\$30,153	\$0	0.0%
Lowell	\$26,990	\$26,990	\$0	0.0%

## Room & Board

### Room & Board: Rates Based on Standard Room & Dining Plan

Room	FY21	FY22	\$Change	% Change
Amherst	\$7,462	\$7,611	\$149	2.0%
Dartmouth	\$10,094	\$10,397	\$303	3.0%
Lowell	\$8,820	\$8,500	-\$320	-3.6%
Boston (P3)	\$10,024	\$10,525	\$501	5.0%

Board	FY21	FY22	\$Change	% Change
Amherst	\$5,867	\$5,984	\$117	2.0%
Boston	\$5,717	\$5,830	\$114	2.0%
Dartmouth	\$5,233	\$5,428	\$195	3.7%
Lowell	\$5,070	\$5,070	\$0	0.0%

Total R&B	FY21	FY22	\$Change	% Change
Amherst	\$13,329	\$13,595	\$266	2.0%
Dartmouth	\$15,327	\$15,825	\$498	3.3%
Lowell	\$13,890	\$13,570	-\$320	-2.3%
Boston (w/P3 Room)	\$15,741	\$16,355	\$615	3.9%

 Boston: P3 room rates are set by P3 Governing Board and are not subject to Board approval.

### Dartmouth:

- P3 room rates are set by P3 Governing Board and are not subject to Board approval; standard P3 room is \$10,107.
- Remaining room rates set by campus; rate included is a standard room.
- Lowell: A major restructuring of housing and dining options, plans and rates was undertaken to align with peers and drive increased occupancy.

## Medical School

## **Tuition & Mandatory Fees: Medical School**

<b>Tuition &amp; Mandatory Fees</b>	FY21	FY22	\$ Change	% Change
Med School In State Tuition	\$36,570	\$37,120	\$550	1.5%
Med School Out of State Tuition	\$62,889	\$63,832	\$943	1.5%
Med School Mandatory Fees	\$2,091	\$2,130	\$39	1.9%
GSN In State Tuition	\$14,275	\$14,490	\$215	1.5%
GSN Regional Tuition	\$17,706	\$17,972	\$266	1.5%
GSN Out of State Tuition	\$19,518	\$19,812	\$294	1.5%
GSN GEP In State Tuition	\$44,512	\$45,180	\$668	1.5%
GSN GEP Regional Tuition	\$50,880	\$51,644	\$764	1.5%
GSN GEP Out of State Tuition	\$57,246	\$58,106	\$860	1.5%
GSN Mandatory Fees	\$1,390	\$1,410	\$20	1.4%
GSBS In State Tuition	\$14,724	\$14,946	\$222	1.5%
GSBS Out of State Tuition	\$32,340	\$32,826	\$486	1.5%
GSBS Mandatory Fees	\$1,056	\$1,072	\$16	1.5%

# Surveillance Testing

## System-wide Standards: Surveillance Testing - UMass

ERM facilitated coordination across the system to establish minimum standards for asymptomatic surveillance testing.

Institution of Higher Education		Total Tests Performed <sup>1</sup>	Total Positive Tests <sup>1</sup>	Cumulative Campus Positivity Rate	Community Positivity Rate <sup>2</sup>	
	UMass Amherst	382,405	2,319	0.61%	0.32%	
UMass	UMass Boston	14,330	125	0.87%	1.43%	
	UMass Dartmouth	36,338	264	0.73%	2.78%	
Σ	UMass Lowell	45,089	186	0.41%	6.69%	
	UMass Medical School	77,355	149	0.19%	1.01%	
	System	555,517	3,043	0.55%		

<sup>&</sup>lt;sup>1</sup> Cumulative testing as of 03/27/2021

<sup>&</sup>lt;sup>2</sup> Source: MDPH as of 04/01/2021

# Quarterly Capital Report

**Board of Trustees** 

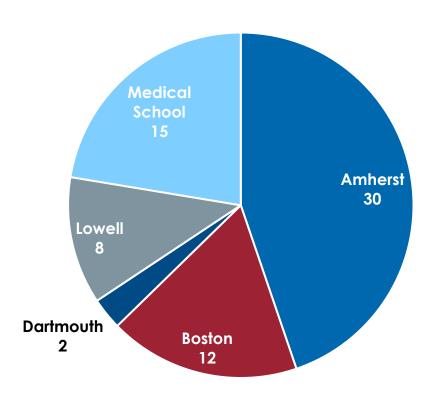
Administration & Finance Committee

April 7, 2021

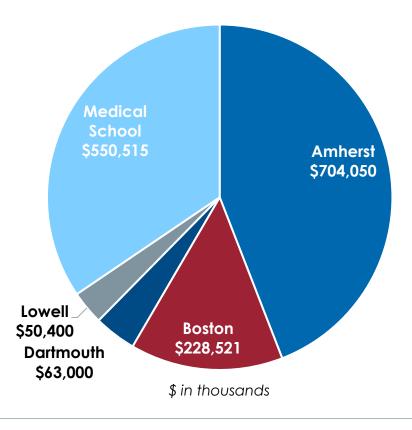
## **Capital Plan**

Current capital plan – including both Board and President-approved projects – has 69 projects totaling \$1.6 billion.

Number of Projects



Estimated Cost of Projects



## Project Phases Dashboard: Traditional Projects

Traditional Projects:		UMA		UMB	UMB UMD		UML			UMMS		Total
Project Phase	#	\$	#	\$	#	\$	#	\$	#	\$	#	\$
1 - Conceptual	0	-	0	-	0	-	0	-	3	26,340,000	3	26,340,000
2 - Feasibility Report	1	2,250,000	0	-	0	-	0	-	0	-	1	2,250,000
3 - OPM/Designer Procurement	0	-	0	-	0	-	0	-	0	-	0	-
4 - Study/Schematic Design	1	35,000,000	0	-	0	-	0	-	0	-	1	35,000,000
Vote 1 Subtotal	2	\$37,250,000	0	\$0	0	\$0	0	\$0	3	\$26,340,000	5	\$63,590,000
5 - Design	1	15,000,000	0	-	1	18,000,000	0	-	1	50,000,000	3	83,000,000
6 - Final Design/Early Constr. Pkgs.	2	67,600,000	0	-	0	-	0	-	1	325,000,000	3	392,600,000
7 - Construction	4	41,040,000	1	137,139,950	1	45,000,000	1	18,500,000	3	102,500,000	10	344,179,950
8 - Substantial Completion	4	232,209,904	1	44,600,000	0	-	0	-	1	15,500,000	6	292,309,904
Vote 2 Subtotal	11	\$355,849,904	2	\$181,739,950	2	\$63,000,000	1	\$18,500,000	6	\$493,000,000	22	\$1,112,089,854
<b>Total Traditional Projects</b>	13	\$393,099,904	2	\$181,739,950	2	\$63,000,000	1	\$18,500,000	9	\$519,340,000	27	\$1,175,679,854

## **Project Spending Dashboard**

- The table below displays total spending to date\* by funding source.
- Projects in Phases 9A and 9B have been archived because the projects are essentially complete and final bills are being paid.

Campus	Capital Plan: Borrowing	Borrowed to Date	Spending to Date: Borrowing	% Spent	Capital Plan: State Funding	Spending to Date: State Funds	% Spent	Capital Plan: Local/External/P3 Funding	Spending to Date: Local/External/P3 Funds	%	Total Capital Plan	Total Spending to Date	% Spent
UMA	345,511,000	298,802,781	213,172,370	71%	9,921,295	4,228,648	43%	268,067,609	27,466,170	10%	623,499,904	244,867,187	39%
UMB	66,966,393	27,385,362	14,890,591	54%	78,000,000	58,111,092	75%	36,773,557	124,000	0%	181,739,950	73,125,683	40%
UMD	20,000,000	-	-	0%	25,000,000	3,141,571	13%	18,000,000	-	0%	63,000,000	3,141,571	5%
UML	-	-	-	0%	6,100,000	-	0%	24,400,000	-	0%	30,500,000	-	0%
UMMS	413,000,000	90,000,000	31,386,871	35%	-	-	0%	106,340,000	14,795,327	14%	519,340,000	46,182,198	9%
Total	\$845,477,393	\$416,188,143	\$259,449,832	62%	\$119,021,295	\$65,481,311	55%	\$453,581,166	\$42,385,497	9%	\$1,418,079,854	\$367,316,639	26%

# Quarterly Project Votes: Traditional Projects

## April: Vote 1 & Vote 2

There is one project seeking approval this quarter.

					Funding Sources					
Campus	Project Name	Vote 1	Vote 2	Adjusted Cost	Local Funding	External Funding	Borrowed Funding	State Funding	Р3	
UMD	Traditional First Year Residence Hall Demolition	18,000,000	18,000,000	18,000,000	18,000,000	-			-	
TOTAL		\$18,000,000	\$18,000,000	\$18,000,000	\$18,000,000	\$0	\$0	\$0	\$0	

## April: Vote 1 & Vote 2 Approval

### <u>Dartmouth</u> Traditional First Year Residence Hall Demolition

- The Dartmouth campus is seeking a vote 1 and vote 2 approval to proceed with the demolition of the first year residence halls.
- The four traditional halls Maple Ridge, Elmwood, Roberts and Chestnut - were planned for demolition following the construction of the P3 dorm.
- Both votes are being sought so that the demolition can commence before the end of this fiscal year.



- The campus will also explore the cost and feasibility of renovating 1-2 of the dormitories in order to meet other non-residential space needs; this study will be completed by mid-May.
- This vote authorizes the demolition and study; recommendations based on the study, other than demolition, will require a second vote of the A&F Committee.

## April: Vote 1 & Vote 2 Approval

### <u>Dartmouth Traditional First Year Residence Hall Demolition</u>

- Total project cost for the demolition of all four dormitories is estimated at \$18 million (including \$10.5 million for abatement of hazardous materials) and will be funded from the anticipated sale of broadband licenses.
- The demolition of all four dormitories will eliminate approximately \$53M of deferred maintenance.
- Study Deliverables May 17th @ cost of \$306K
  - Programmatic study with diagrams
  - Hazardous material testing
  - Building systems narrative
  - Cost Estimate
- The study will assess space needs and help formulate a recommendation for the most effective use of available funds.



